



The *Electronic Newsletter* of the Heavy Construction Contractors Association

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Welcome to the first edition of HCCA's "e-News Now!" - the electronic newsletter of your association.

For the last 15 years we have produced and distributed a printed newsletter, and even though we have automated some of the distribution methods over the years, "Dig It!" remains essentially a hard copy document. We have decided to set that behind us and go with an electronic version from this point forward.

In addition to interesting and informative articles, adopting this format allows us to provide you with "live links" for documents, pictures, other sites, etc. - things that cannot be accomplished with a hard copy format.

We appreciate your review and feedback on this new effort. Our objective, in this as in everything we do, is to provide ever-increasing value to our members.

In Memoriam - Barton Mitchell



Our industry has lost a unique figure. On Oct. 6, Barton Mitchell lost his battle with cancer. On Oct. 11, some 700 people gathered at a memorial service in Baltimore to remember him. Mitchell was 73.

Mitchell got his start in the asphalt industry at his father's Baltimore-area asphalt business, E. Stewart Mitchell Inc. In 1968, he took responsibility for the firm and several other family asphalt businesses, which he oversaw until his retirement in 1995. In 1976, Mitchell co-founded Superior Paving Corp. in Gainesville, Va.

Ron White, Vice Chairman of Superior Paving, said that Mitchell "was a man of tremendous vision, able to see things beyond today and how they related to business. And he could translate that vision into strategy."

White praised Mitchell's ability to look at complex issues and to effortlessly focus in on the important aspect, but then he could pivot and hone in on the smallest of details. "It was a unique quality. Most big picture guys don't even want to hear about the details, but he could see clearly both the wide scope and the narrow minutia. It was a skill that benefited our company and the industry."

He is survived by Beth, his wife of 38 years, his sons Jim, David, and Stewart; his daughter, Kimberly; two step-sons, Jeffrey and Greg; and 15 grandchildren.

HCCA, HRUHCA and RAMCA Representatives meet with 2013 Virginia Gubernatorial Candidates



On September 21, 2013, the HCCA hosted an event at Kingsmill Resort in Williamsburg, VA, where a delegation comprising 25 leaders of the Heavy Construction industry in Virginia had an opportunity to meet with the two main-party 2013 Virginia Gubernatorial Candidates, Attorney General Ken Cuccinelli (Republican) and Mr. Terry McAuliffe (Democrat).

The delegation was made up of business leaders, professional staff, and spouses from the Heavy Construction Contractors Association (HCCA) Northern Virginia; Hampton Roads Utility and Heavy Contractors Association (HRUHCA) Tidewater Virginia; Richmond

Area Municipal Contractors Association (RAMCA) Central Virginia, which collectively make up the Virginia Utility and Heavy Contractors Council (VUHCC).

The event began Friday evening with cocktails, dinner and a short strategy discussion on the protocol for the "interviews"; and continued Saturday morning with private conversations with each candidate, followed by an outing at the prestigious Kingsmill Golf Course.

The event was structured as follows:

The candidates were scheduled to meet with the attendees in two separate sessions. To begin the session, each candidate was given an opportunity to deliver opening remarks. Then, the candidates were asked the same set of questions, in the same order, by moderator Gary Reals, former Washington area CBS reporter. The candidates were not provided the questions in advance, although their campaigns were given a list of topics that the questions may cover.

At the end of the structured question-and-answer period, the floor was open to the members of the delegation to ask their own specific questions. Both the candidates and the attendees were instructed that topics not directly related to the industry's collective agenda would be considered off limits for the purpose of these sessions with the candidates.

Click on the link [HERE](#) to download a summary of each session, presented in a side-by-side format, so one may compare the candidate's responses. Please note that the information presented in the attachment is this attendee's representation and understanding of the essence of the candidate's response and is in no way a transcript or otherwise. The entire event was closed to media, recording devices, and individuals who were not registered in advance for the event.

Click [HERE](#) for the pictures from the PAC event.

HCCA Members Spend the Day Fishing for Rockfish on the Chesapeake

If you enjoy good company of some friends, the sight of the sun rising over the water, a perfect fall day and the opportunity to catch your limit of Rockfish then you were either at the HCCA Fall Fishing Outing heading out of Solomon's Island, Maryland or wishing had joined in for the fun.

On October 18, 2013 HCCA members chartered 3 boats to handle 6 excursions to chase the sometimes elusive Rockfish on the Chesapeake Bay. The first wave left at 6:15 AM and returned at noon and the



second wave headed out at 1:30 and returned shortly after dark and all involved enjoyed a great day on the bay. Five out of the six charters caught their limit of Rockfish and in the spirit of true sportsmanship everyone one of the 60 participants headed home with Rockfish in the cooler.

It was a great day to relax, drink a beer, share tales of the one that got away and enjoy the company of fellow members of HCCA. Teams from Ferguson, Insight, National Asphalt, Luckstone, Lane/Virginia Paving, Scott Insurance and Theros Equipment joined in the outing. Steve Welsh of Insight used his intimate knowledge of the area to find the right captains to use for the charters and made sure every team was paired

up with a Captain and crew who would look out for the teams and provide them the best opportunity to catch fish.

As you might expect given the results of the Fall Outing, the Program Committee has asked Steve to find a set of available dates in the Spring to create a repeat experience. We expect to have dates for an outing lined up in the next 30 days. Watch the website for details and the opportunity to register.

Pictures of the event are available [HERE](#)

HCCA Leadership Institute



HCCA made a key strategic decision in 2013-to formally add a program to its portfolio of services to provide a forum for building the future leaders of the association and the industry.

The initiative grew out of a board retreat in January 2013 and in September 2013 the first class began a nine month journey.

The attendees come from member firms representing contractors, material suppliers, local governments and the legal community. They have embarked on broad based review of all phases of the construction industry

both in a classroom setting and will explore a number of member facilities from warehouses, to quarries to production plants and job sites.

The instructors will come from industry (Pulte, Ferguson and Atlantic Contracting and Materials represented the industry in the first two sessions). Additionally the attendees are participating in a nine month public-speaking seminar and a public service project that will be presented to the members in May in conjunction with Potomac Conservancy.

As you might expect a significant portion of the class is focused on leadership. Leadership experts both within and from outside of the community will help guide the students in developing a skill set, reference materials and means of thinking about leadership in years to come.

At the end of the day, all of the education components may pale in comparison to the bonding and the building of lifelong friendships that is occurring during the class. The representation of a cross section of the industry will aid the participants for the balance of their careers.

If you have any questions, please do not hesitate to reach out to Ken Garrison at the HCCA offices or David-Yergin-Doniger at WG Construction.

Pictures from the first class are available [HERE](#)

HCCA Partitipates in VDOT 2013 High School Career Fair



The 9th Annual VDOT Transportation Career Fair for High School Students, Transportation: Your Ride to the Future!

HCCA and many of our members were once again a proud participants and sponsors for Annual VDOT Career Fair.

VDOT and the HCCA membership annually step forward to provide the opportunity for a large group of High School Students to explore transportation as a future career. VDOT annually arranges for the use of the Prince William Fairgrounds and many of our

members step forward with both displays of equipment and man booths in the conference hall. The objective is too both inspire and have conversations with a cross section of students about the Heavy Construction Industry.

In 2013 approximately 1300 students spent much of the day talking to industry professionals, operating equipment, and learning how the infrastructure system in this country is built. Admittedly many of the students do not arrive with a mind set on a career in our field, but by the end of the day, many of them have their eyes opened and they get a glimpse of a different future.

The HCCA members who send personnel and equipment, along with various fire and rescue departments, military representatives, civil engineering firms and educational institutions all participate both for civic engagement and as an opportunity to plant a seed for a future career path among the students.

The event gets better every year, a number of the students first participate in their freshman and sophomore years and return in their junior or senior years as they prepare to make those life changing decisions that follow high school-college, career or a combination of the two.

If you have not participated in the past, please contact the HCCA office to learn about the event and discuss the 10th Annual Event in October 2014.

Photos from the event are available [HERE](#).

HCCA Presents Annual Safety Awards for Calendar Year 2012



Safety is an issue that every firm and every employee of HCCA takes seriously. In our industry vigilance is required every day to keep our members safe. The reality is when someone is injured in the Heavy Construction space the consequences can often be devastating to the firm and individuals involved.

Each year HCCA seeks to honor those firms and individuals who exemplify the principals of safety. The company awards are given based on the performance over a calendar year. Any firm who wishes to be considered, submits an application with the documentation draw directly from the OSHA 300 Log

Book.

To win an award as a firm, the organization has to not only have a strong safety program design, coupled with a corporate wide desire to work safely every day and individual employees who believe that working safely is in everyone's best interest. The recipients of the 2012 awards are noted below and every member of the firm should take great pride in the achievement.

HCCA also gives several individual awards-The Safety Innovation and Leadership Award honoring individuals who carve a new path in safety. The Safe Employee Award to honor an individual who personifies what it means to approaches every work day with the appropriate attitude and personal actions to create a safe work environment.

The final personal award is the Robert B. Woodward Memorial Safety Professional. This award is given to an individual within the HCCA community whose career achievements, leadership and personal history are one of service to the profession and the community. This year's HCCA recipient was Michelle Teets of Lane Construction Corporation (Virginia Paving Division).

A full list of the award recipients is available by clicking [HERE](#), and pictures from the event are available by clicking [HERE](#).

The 2013 Safety Awards applications are due on February 12, 2014 and the Awards will be bestowed on March 19, 2014. Applications are available by clicking on the links below:

- [HCCA 2014 Safety Award Application](#)
- [HCCA 2014 Safe Employee Application](#)
- [HCCA 2014 Robert Woodward Memorial Safety Professional Award](#)

HCCA 2013 Fall Golf Tournament - The President's Cup



On a perfect fall day, HCCA held its annual Presidents Cup Golf Outing in Haymarket, Virginia. The event as per the norm was sold out and attracted some of HCCA's Membership premier golfers that had spent the summer perfecting their golf swings, as well as recruiting team members to challenge the course and their peers in this prestigious event.

True to form, the HCCA members began the day with appropriate commentary on their fellow competitors training methods, golf equipment and mode of dress. The Evergreen staff which had done its usual professional job preparing the course and driving range for the outing noted the HCCA members had some unusual preparation methods to loosen up for the event.

The driving range which is usually packed prior to an early morning event was used by a few select individuals; the putting green was marginally in use. The majority of the players seem to spend a great deal of time either on their cell phones seeking advice from

either their personal golf pro or their mental coach, or they gathered around the beer coolers making sure they were fully stocked with adult beverages to calm their nerves as the pressure of the tournament mounted on the course.

Once the event began however, the golfers decided to concentrate on golf and play (as seriously as they could). The scores reflected a serious outing. Almost every team scored in the sixties and the two teams recorded a composite score of 61. The winning team was decided by a hole by hole analysis by the course pro. The Evergreen staff was duly impressed at the scoring by every team across the board.

The winning team was led by comprised Captain Ginger Goff of Aggregate Relocation Services and her teammates were Glen Goff, Chris Pearson, and Matt Western

The team from Eastern Supply led by Captain Tim Martin and team members Kurt Rodgers, Clayton Jewell, and Rick Long likewise recorded a score of 61 and took second in the first flight.

The second flight was won by The Anderson Company #2 with Captain Jenny Eggleston, Josh Klassen, Mike Dwyer, and Darrell Schnider

The third flight was won by Concrete Pipe and Precast #1 with Captain P.J. Heflin, Jeff Kirk, Mark Rodenburg, and Scott Crumpler

Also, Longest Drive was won by Ryan Smith, Closest to the Pin Hole #16 was won by David Yergin-Doniger, Closest to the Pin Hole #11 was won by Rich Stone, Closest to the Pin Holy #17 was won by Jan Sherman, and Closest to the Pine Holy #3 was won by Mike Renzi.

The event closed with a dinner, distribution of the prizes and a photo with the trophy and the winning team noted as shown in this article. The Presidents Cup is currently being engraved and will be proudly displayed by Aggregates Relocation Services for the next year in their offices. The Presidents Cup Competition will take place in 2014 at Evergreen Country Club on Monday September 8, 2014-we would suggest that practice for the event begin immediately.

Congratulations to all of the players and a thank you to all of our sponsors who are noted below.

ACF Environmental
Archer Western
Atlantic Contracting & Materials Co.
BB&T Bank
Cintas Corporation
Concrete Pipe & Precast, LLC
Cowles Parkway Ford
Ferguson Waterworks
Goldin & Stafford
Lane Construction Corporation
Luck Stone Company
P.P.C. Lubricants, Inc.
Rish Equipment Company
Shirley Contracting Company
Superior Paving Corporation
The Kauffman Group, Inc.
Theros Equipment, Inc.
Thompson, Greenspon & Company
Virginia Paving Co.
Vulcan Materials,
William A. Hazel, Inc.

Pictures from the tournament are available

[HERE](#)

Tuesday November 5, 2013 is Election Day -- Please Remember to VOTE!

One only has to look at the latest action by Congress in the last month to understand how critical it is to vote on Election Day. Each of us has a responsibility to vote and make sure the voice of the governed is expressed when candidates are elected. Please take a careful look as you prepare to pull the lever on Tuesday and choose candidates that will govern with wisdom, responsibility and in the best interest of the citizens of the State of Virginia.

The original founders of HCCA sought to find means that our members could speak as one voice on a variety of issues that confronted our industry. This mission starts with Election Day-we need to first vote



and elect responsible representatives who we can then work with on the issues. HCCA is carefully but purposefully increasing its activism on both the municipal level and the state level. Success is built over time but the first step is having an informed and active membership who votes on a regular basis.

An HCCA legislative breakfast with the local Virginia Delegates and Senators post-election one on December 4, 2013 at the Country Club of Fairfax.

VOTE ON TUESDAY NOVEMBER 5, 2013

It is impossible to have turned on a radio, TV, opened your front door or driven down the road in Northern Virginia for the last six months, and not be aware that there is a heated political campaign going on that will have significant impact on the short and longer term future for all of us in Virginia..

HCCA Calendar of Events

November 7, 2013

**Special Interest Group Meeting
Prince William County Service Authority
Woodbridge, VA**

[November 13, 2013](#)

**Special Lunch-and-Learn Event
[Click HERE to register electronically](#)
GHS - The Globally Harmonized System of
Classification and Labeling of Chemicals
Special Guest Speaker: Todd Atkins (Superior Paving)
HCCA Office**

[November 20, 2013](#)

**[Click HERE to Register Electronically](#)
Membership Dinner Meeting
The Evolution of VDOT's Short and Long Term Strategy
and the Impact on HCCA Members
Guest Speaker: Garrett Moore
Chief Engineer, Virginia Department of Transportation
Country Club of Fairfax**

December 4, 2013

**Legislative Breakfast
Country Club of Fairfax**

[December 7, 2013](#)

**HCCA Holiday Party and Johnston Trust Raffle
Casino Night
Dulles Hilton Airport Hotel
Herndon, VA**

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